



SALES | LETTINGS | VALUATIONS



Client Brochure 2024



We are Q Estate Agents

For 20 years Q Estate Agents have been setting the benchmark for modern estate agency in Brighton & Hove. A combination of unrivalled marketing, strong presentation, modern technology and sound professional knowledge.

About



OUR HISTORY

Q Estate Agents was established in 2004 by Jim Quintana. Having worked for one of Brighton & Hove's largest letting agents he saw an opportunity for a more personal, hands-on approach.

As the lettings business grew the inevitable next step was to open a sales department and in 2013 James Beale joined the company to launch this new venture. James came to Q with many years experience of estate agency in Brighton and Hove having worked for a number of well-respected companies.

In 2017 Q secured a place in the exclusive Best Estate Agents guide and have since maintained this position in the top 10% of estate agents in the UK.

In 2024 Q Estate Agents celebrate 20 years of successfully selling and letting homes in Brighton & Hove.

As we look to the future we hope that you will be a part of it.



OUR AWARD-WINNING SERVICE

WE APPLY OUR AWARD-WINNING MARKETING
PACKAGE TO EVERY HOME WE SELL

Below are the elements of a typical package we provide. However, our service is bespoke, so we will sit down with you and discuss any other marketing techniques that will help you reach the widest audience and benefit your particular sale. We always welcome feedback and if there is anything you feel we could add to our service we will go away and research that for you. Our success is dependent on working with you to make your sale happen at the best price.

BEAUTIFUL PHOTOS OF EVERY HOME



First impressions count. Here at Q we use the best photographers to ensure the photos of your home are absolutely the best.

Not only is professional photography included in our fee, but we will also guide you in how to present your home for sale and ensure every detail makes it as desirable as possible.

360° VIRTUAL REALITY TOURS

We provide high definition 360° virtual walkthrough tours that can be viewed by any buyer, anytime, anywhere!

Q are the first and only estate agent in Brighton to provide this state of the art technology for free, for every home..



DETAILED FLOOR PLANS

Our floor plans always include dimensions for each room and every floor. A detail 85% of buyers said they look for.

What's more, we provide floor plans, for free, for every property we market.



QUALIFIED PROFESSIONAL CARE



Our team of experienced negotiators are professionally trained to ensure you have the best people looking after your sale, every step of the way.

Introducing...



James Beale

James moved to Brighton in 2003 and has established himself as one of the city's most accomplished estate agents. Having built up a wealth of experience at a number of large and small agencies, the chance to bring his extensive knowledge to his own company was the obvious next step. There is little James doesn't know about property and he always has time to talk buyers and sellers through the complexities of moving. James is a qualified Member of the National Association of Estate Agents.

james@gestateagents.co.uk

01273 622664



Jim Quintana

Jim is the beating heart of Q Estate Agents having started the company way back in 2004. Born and bred in Sussex, Jim initially worked for a large multi-office letting agent in Brighton before striking out on his own. Well known for his integrity and realistic approach to both sales and lettings, Jim is the perfect person to advise you through any property transaction.

Jim is a qualified Member of the National Association of Estate Agents and a member of ARLA.

jim@gestateagents.co.uk

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The next steps...



- Provide Q Estate Agents with two forms of ID for every registered owner of the property
- Sign our terms of business - this can be done from the comfort of your own home via e-signature
- Arrange a time for our talented team to attend and prepare photographs, floor plans and virtual tours
- We will then put together your sales listing and send you a draft to make sure you're happy
- We then look after all the viewings and provide regular feedback
- All offers will be negotiated on your behalf and we will liaise with solicitors to make the sale as smooth as possible



Another reason to choose Q...



We're very proud to highlight that you will be working with the greenest agent in the City when you sell with Q Estate Agents. Alongside our eco-friendly credentials of driving electric cars, only using FSC credited or recycled paper, we now also plant ten trees for each property we sell. This is never going to be a primary reason for you to use our services, but we do hope that these commitments and our achievement in becoming Brighton's first fully carbon neutral estate agency go some way to reassuring you that you are in good hands.

**This year we partnered with
GreenTheUK to plant climate
resilient trees in the UK**

[Click on the link to see our case study](#)



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THANK

YOU